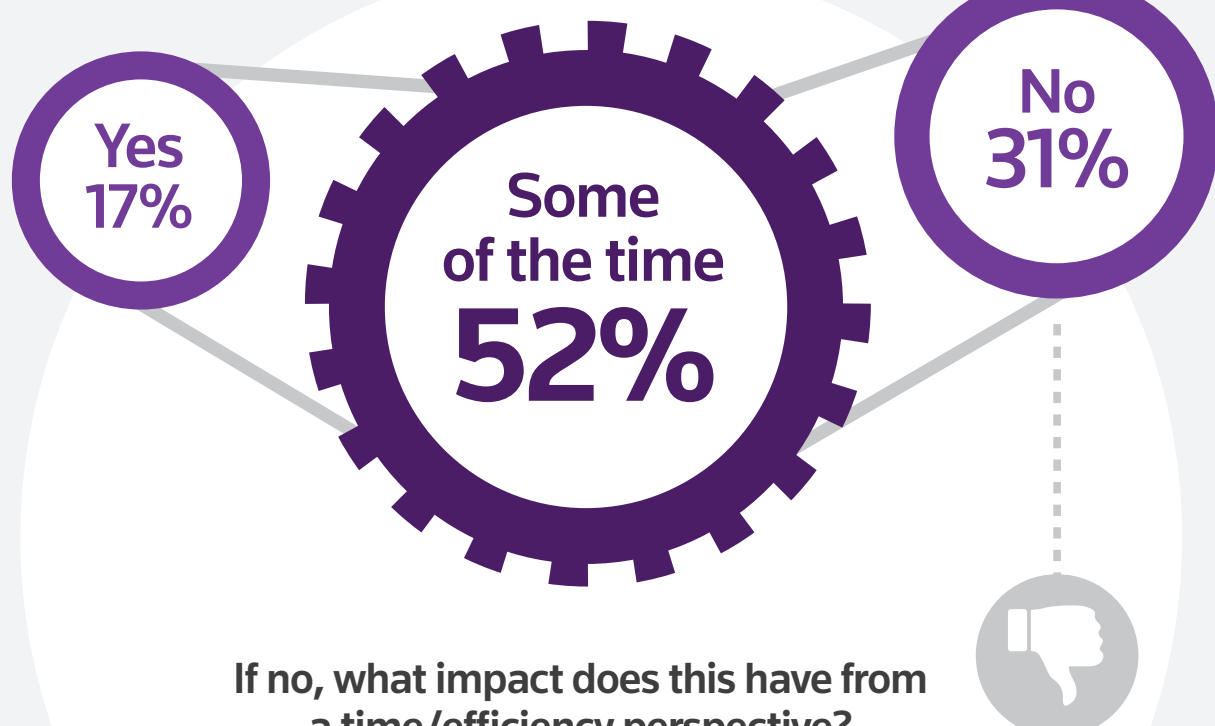


THE IMPACT OF RESEARCH AND WORKFLOW TECHNOLOGY ON AUSTRALIAN LEGAL PROFESSIONALS

TECHNOLOGY USE

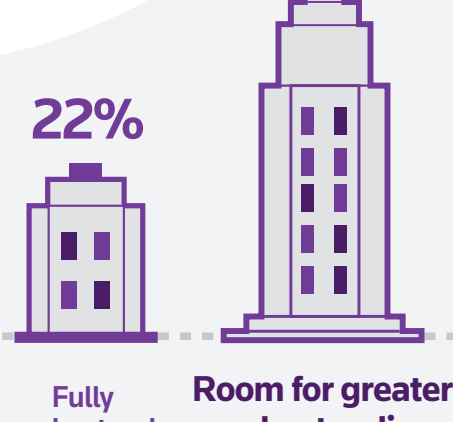
Does your Firm make the most of current workflow and research technologies available to it?



If no, what impact does this have from a time/efficiency perspective?



What's the level of understanding in your Firm towards the available workflow and research technologies?

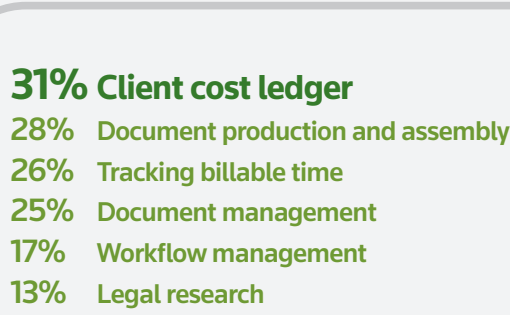
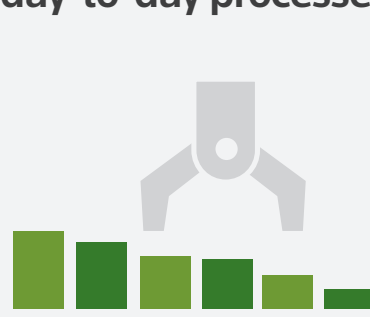


What are the main reasons people in your Firm are slow to adopt new technologies?

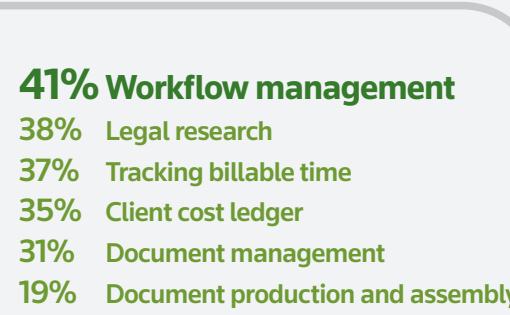


MANUAL VERSUS AUTOMATED

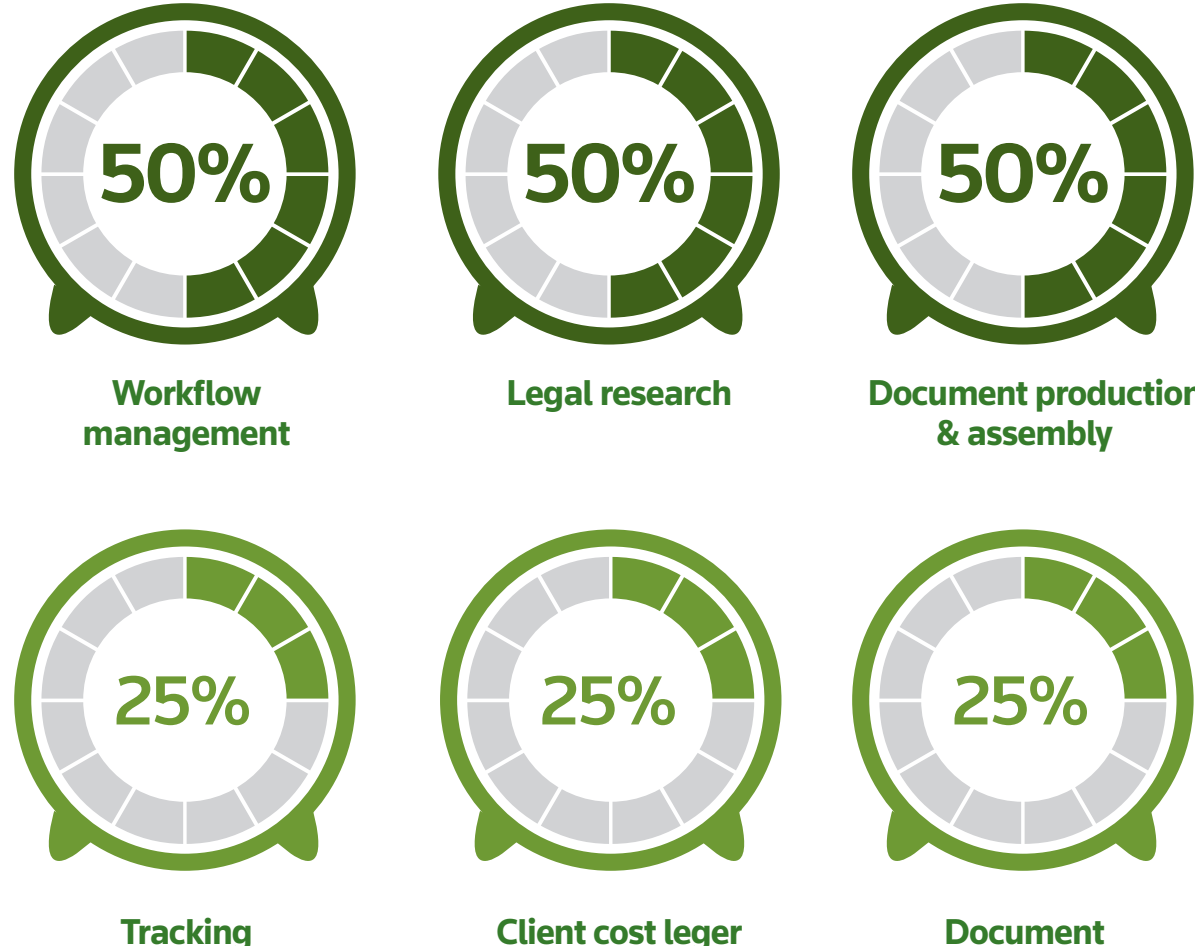
Firms fully automating day-to-day processes



Firms manually managing day-to-day processes

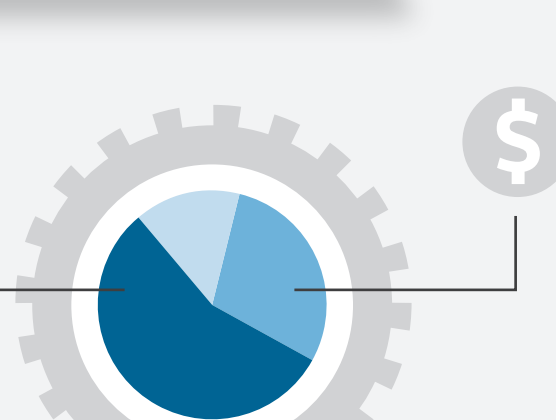
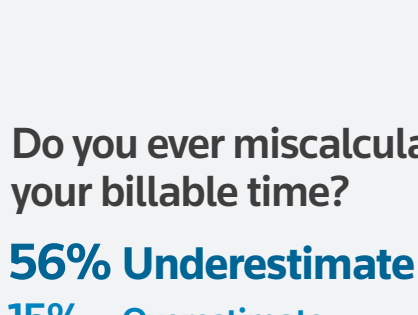


How much time does fully automating a process save compared with the manual method?

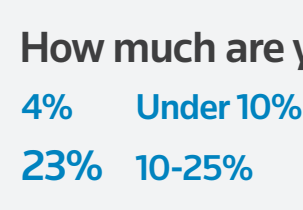


PROBLEMS CAUSED BY NOT FULLY-AUTOMATING PROCESSES

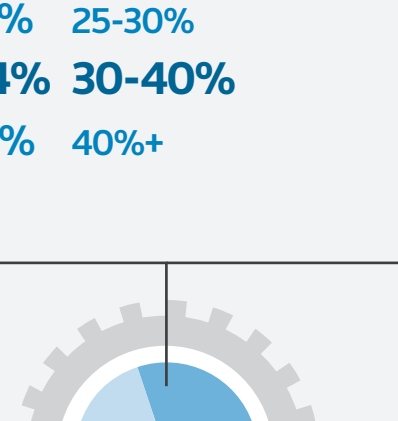
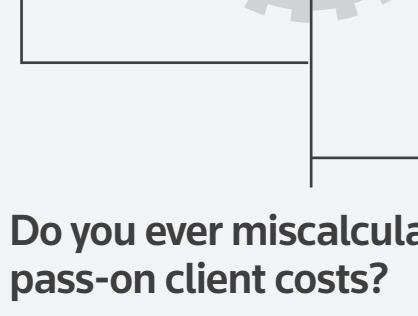
Do you ever miscalculate your billable time?



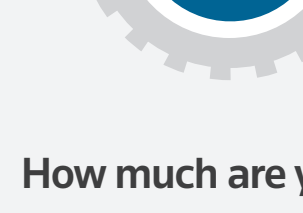
How much are you out by?



Do you ever miscalculate pass-on client costs?



How much are you out by?

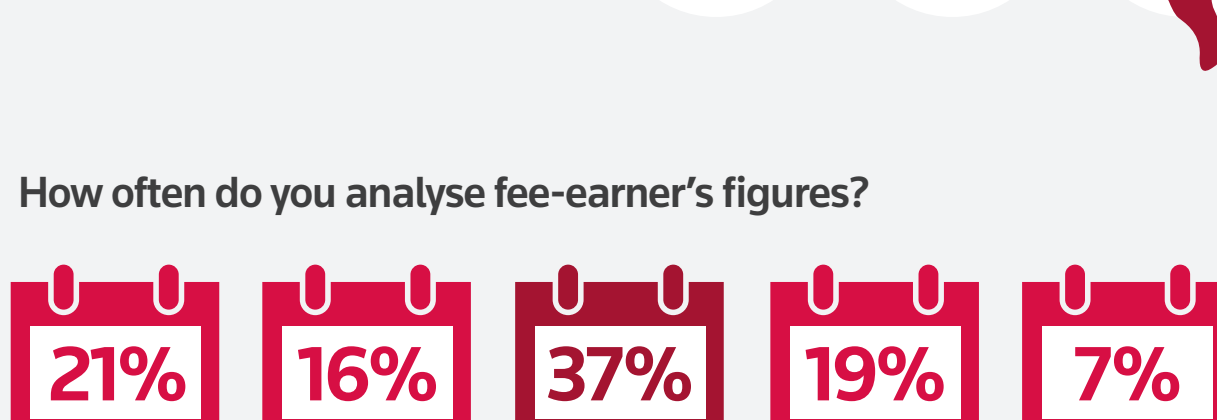


IT SYSTEMS AND DATA

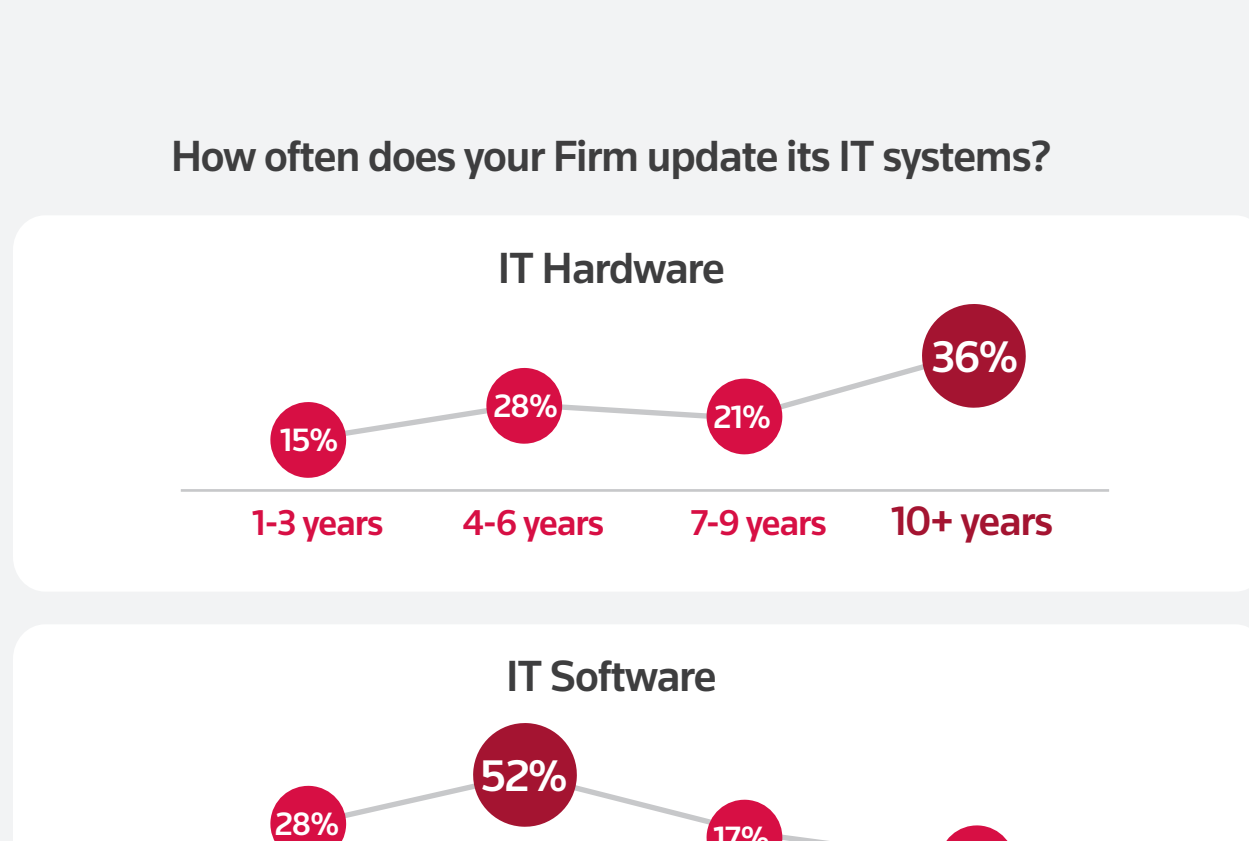
Does your Firm provide training for new technologies?



How often do you analyse fee-earner's figures?



How often does your Firm update its IT systems?



*Survey respondents: 80 lawyers/partners within medium-large law firms in Australia.